



ХЕРУ

Chemical distribution company

Background

About

Founded in 2001

Hegi is the link between chemical manufacturers and chemical users

Covers all major markets in Russia - Coatings, Construction, Plastics and Specialities

Provides flexible distribution solutions

Offices are situated in Moscow and Saint-Petersburg

Hegi has partners in Novosibirsk and Ekaterinburg

Company structure



Our mission

Hegi's strategy is bringing to life its customers needs in chemical specialties as well as the support of the Russian chemical industry by providing technical consulting and supplying innovative products to the Russian market.

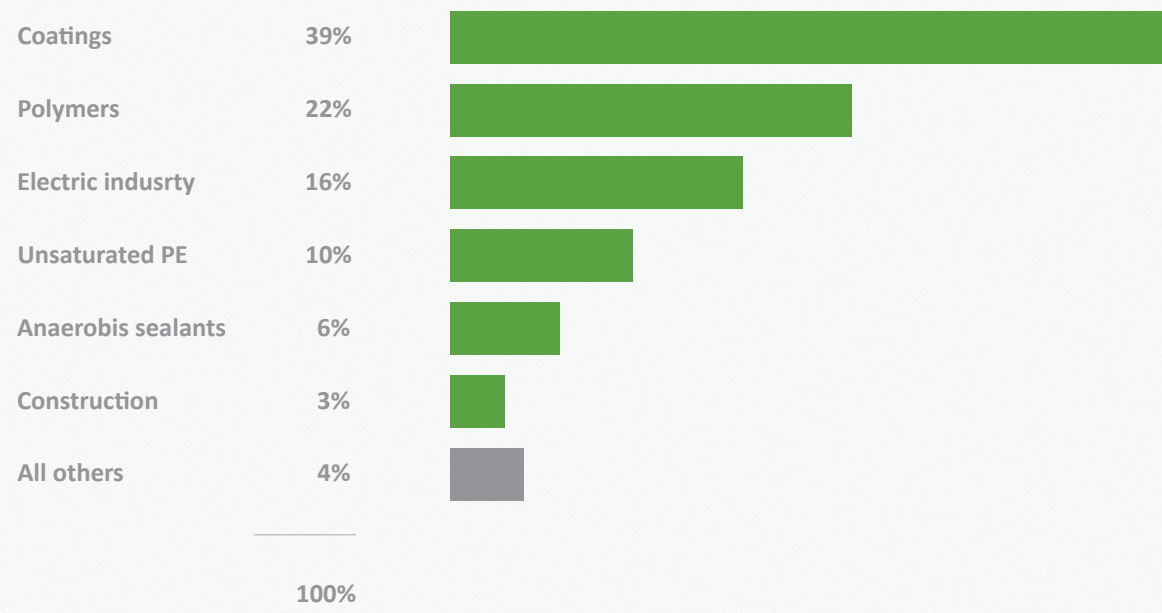
Hegi in numbers

Regional sales 2012



TOTAL: 2.8 million €

Sales by industry



Our suppliers



Our clients

More than 400 SME and LLC

Lakra Syntez

Findisp

Dekart

Electroizolit

Homa

YahrSyntez

More than 600 items in product portfolio

Competitive edge

Our competitive advantages

People are our main asset

Efficiency and market experience

Profitable solutions for clients

Speed and flexibility

Own warehouse facilities

Sustained development

Services provided by the distributor to producers

Market knowledge and logistics

Team approach and transparency (mutually agreed objectives and unified sales force)

Effective sales and technical support coverage

Credit and payment security

Order consolidation

Elimination of small consignments

Services provided by the distributor to customers

Proximity and availability

Industry knowledge

Diversified portfolio

Partnerships with customers and application expertise

Quality assurance

Credit

Contacts

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